



## Why Choose BHT

Business Health Trust helps make working with growing Washington companies easy and rewarding.

- We offer choices that serve all employers 2-200 (including multiple renewal dates to ease producer workload),
- We make it easy for producers to quote, administer and support small clients with our personalized, hands-on approach to education and plan administration including our special BHT Concierge Service specifically for qualifying independent producers,
- And, we are offering exclusive bonus programs throughout 2022!

### Here's what our producers say

“BHT provides value beyond the transaction which is why we recommend BHT whenever it is a fit for our clients. Not only can my clients access great products, clients also receive services to help them manage and grow their business.”

“We place our clients in sure things, not the latest fad of the day. BHT has a track record of success, even through difficult times, as they continually focus on the member and how the member experience impacts the business.”

“The team at BHT takes a “can do” approach. There is nothing that is off the table, and they leverage their buying power and market presence to create an ecosystem that is highly functional for producers, employers, and members. Working with BHT is a win for all stakeholders.”

“BHT provides me support at every step. They are my first call when I have a difficult situation or unique client need. The experience within the BHT team combined with the unique products and services BHT makes available makes them a market leader.”

“There is no platform like BHT that brings together so many products, services, and solutions in a “one-stop shop” environment. This allows me to reduce operational expenses as I know where to go to meet my clients' needs.”

“BHT knows how to create value. Value for the employer with competitive rates and support services vital to growing companies. Value to the employee by putting the member experience as their top priority. Value to the producer by creating new opportunities to grow revenue while not jeopardizing the quality metric which is so important to my practice.”

### Contact Us

Learn more about why BHT is Washington's source for employee benefits.  
Contact us at **(206) 602-3558** or [info@businesshealthtrust.com](mailto:info@businesshealthtrust.com)

### Business Health Trust

12121 Harbour Reach Drive  
Mukilteo, WA 98275  
[www.businesshealthtrust.com](http://www.businesshealthtrust.com)

## About BHT

An Association Health Plan founded in 2007, Business Health Trust offers comprehensive, affordable employee benefits to small and mid-sized businesses and non-profits in the state so that they can provide competitive employee benefit programs for sustainable organizations and healthy, productive employees. More than just a benefits solution, Business Health Trust is also partner, advocate and resource for producers and brokers in Washington.

## EMPLOYERS WIN WITH BHT

- **Exclusive plans from major carriers.** All our high quality, affordable medical plans from Premera Blue Cross and Kaiser Permanente include prescription coverage, virtual care and a 24-hour nurse—and the option to add a wide range of additional benefits, and an HSA. Groups can also add the following to medical plans: Vision, Dental, Life, AD&D, Long Term Disability, Accident Protection, and Employee Assistance Programs (EAP).
- **Retirement solutions.** We've partnered with Newfront—a leading insurance and financial services company—to offer EVOLVE 401(k) to our members.
- **Business Insurance.** Newfront Total Solution—Property & Casualty insurance for venture-backed technology companies.
- **HR tools and employee wellness.** Through an exclusive partnership with Archbright, BHT Members get a FREE Archbright membership that includes access to the HR and Safety Hotlines and savings on upgraded memberships.
- **Additional Small Business Savings.** We're continually adding value. Members get a free Passport Corporate membership, savings on ORCA cards, discounts of office supplies, technology, and more.
- **Low-Cost Industry Memberships.** BHT members have access to low-cost memberships to any of BHT's partner associations with all the savings and benefits of membership.
- **Dedicated BHT Customer Support Number.** Employers can call the BHT Dedicated Support number **(425) 247-1628** at anytime to help them understand the impact of the network/carrier change, formulary change, and any other BHT questions.

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