

# "C" Why BHT is the Choice

September 12, 2023

## Message from BHT Executive Director Sarai Childs

Dear Valued Producer,

As we approach the fall season, I wanted to highlight why Business Health Trust is the choice for over 1,000 employers across Washington state and a great home for clients in Technology or Media industries.

Washington state is home to many growing Technology and Media companies – and we offer our **January 1 Technology** and **July 1 Media** Industry Health Trusts to provide great benefits with our medical carrier partner Premera Blue Cross.

### "C" why BHT is the choice for over 1,000 employers across Washington state:

- Choice: Deductibles ranging from \$200 \$5000, with robust benefits
- Convenience: Consolidated billing with Vimly Benefit Solutions and SIMON to manage benefits
- Consistency: Great coverage from Premera Blue Cross for medical/dental
- Cost: \$0 \$125 industry group membership (saves employers \$600 \$3,000 from other options)
- Completeness: Complete benefits package for all part of coverage:
  - \$15,000 life insurance policy
  - Norton LifeLock coverage for entire family
  - 4-Visit EAP that covers entire family (4 visits each)
  - Passport Corporate Discount Program for all employees
  - Archbright HR & Safety Hotline access

We look forward to serving your employers with you in the next few months!

Sincerely,

Sarai Childs

**Executive Director of Business Health Trust** 

#### Offer a Solution to Your Tech Groups

Do you have technology groups enrolled with Premera Blue Cross that are looking at their employee benefit options? Business Health Trust (BHT) has the ideal solution by offering your clients competitive pricing and continuity of care through the Industry Health Trusts (IHTs) with our medical carrier partner Premera Blue Cross. To learn more, download our flyer Your Technology Groups Have a Home through BHT.

#### Contact Your AP Sales Team to learn more about Business Health Trust

- Nathan Edmondson: Nathan.Edmondson@advprofessionals.com or 206.602.3558
- Paul Baker: Paul.Baker@advprofessionals.com or 206.899.1895