



Business Health Trust Producer Guide

Business Health Trust helps producers grow revenue and build their business.

We make it easy for producers to sell, administer and support their customers with our personalized, hands-on approach to education and support.

We harness buying power

There is strength in numbers and Business Health Trust customers benefit from pooling together with its more than 1,000 companies to form one large group.

We are in your corner

We are your partner, advocate, and resource — offering you the tools you need to design and manage a competitive employee benefit program.

We give employers a choice

We offer 83 medical plans with the convenience of both January and July anniversary dates. Easily compare coverage in one-stop with Business Health Trust.

We provide robust mental health care

Access goes beyond the traditional health plan model with options to access virtual care through multiple sources.

We make administration easy

With consolidated billing, electronic payment options, and easy online enrollment, you can focus on what's important: your business.

Ask Us About our Concierge Program!

One-Stop for Employee Benefits

13 Industry Health Trusts



Small-Group program and 11 Industry Health Trusts



Dental Insurance



Delta Dental of Washington

Vision Insurance



Basic Life / AD&D / Voluntary Life / Disability



Voluntary Personal Accident



Employee Assistance Program





BHT Resources are Just a Click Away

BHT Outreach to Keep Clients Up-to-Date

Business Health Trust keeps employers informed with monthly campaigns plus other tools to help them manage a competitive employee benefits program at BusinessHealthTrust.com.

- **Wellness Tools:** Monthly resources to help employers promote a healthy workplace.
- **Ancillary Highlight:** Flyer to encourage utilization of nonmedical benefits each month.
- **Live and On-Demand EAP Webinars:** Watch webinars from Behavioral Health Systems.
- **Healthy Living with Business Health Trust:** Sign up for our monthly e-newsletter.

Explore Plan Options and More on our Benefit Resource Sites

- **AP Connect:** Your source for Business Health Trust requests for proposals and renewals.
- **BHT Producer Benefit Portal** and **BHT Employer Benefit Portal:** Find summaries and other plan information, forms, association membership applications, and much more.

Retirement Resources including 401(k) and More

- **EVOLVE 401(k)** is the ideal solution for businesses that want to offer full-service retirement benefits and keep costs in check.
- **Archbright** offers access to a complimentary mobile HR membership and a 20 percent discount on upgraded memberships.

Member Discounts and Other Value-Added Programs

- Free HR & safety hotline
 - Discounted ORCA passes
 - IT support
 - Complimentary Passport Corporate membership for all BHT members *and* producers!
- Business Health Trust is always adding value! Visit our [Business Savings Toolkit](#) to learn more.

Networking Opportunities to Grow Your Business

Contact info@businesshealthtrust.com to get access to events with our partner organizations.



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Growing Options for Membership

Seattle Metropolitan Chamber of Commerce is the Endorsing Sponsor of Business Health Trust, whose footprint continues to grow across Washington state. Participation in an Association Health Plan requires membership with the Seattle Chamber or one of the following Association Partners:

- [Bellevue Chamber of Commerce](#)
- [Bellingham Regional Chamber of Commerce](#)
- [Bothell Kenmore Chamber of Commerce](#)
- [Economic Alliance Snohomish County](#)
- [Forks Chamber of Commerce](#)
- [The Greater Issaquah Chamber of Commerce](#)
- [Greater Kirkland Chamber of Commerce](#)
- [Greater Kitsap Chamber](#)
- [Greater Yakima Chamber of Commerce](#)
- [OneRedmond](#)
- [Port Angeles Chamber of Commerce](#)
- [Sequim-Dungeness Valley Chamber of Commerce](#)
- [South Kitsap Chamber of Commerce](#)
- [Tacoma-Pierce County Chamber of Commerce](#)
- [Archbright](#)