

AP Producer News

Regence Acclaim, Asuris Acknowledge Producer Bonus Programs are Back!

April 7, 2023

Payouts calculated on new groups you enroll between April 1, 2023 and March 31, 2024.

Dear Valued Producer,

AP Insurance & Benefit Solutions values your business and support of our products with medical through Regence BlueShield and Asuris Northwest Health. We're excited to announce the return of the [Regence Acclaim](#) and [Asuris Acknowledge](#) programs for new group business you enroll into our Regence/Asuris products via [AP Connect](#) between April 1, 2023, and March 31, 2024.

This producer bonus program is available to any producer who reaches Gold or Platinum status between April 1, 2023, and March 31, 2024. Once a producer achieves Gold or Platinum status, all business written between April 1, 2023, and March 31, 2024, will be counted when calculating payouts.

Payouts for new groups you help transition from another carrier to one of our Regence/Asuris medical plans will be recognized under the following criteria:

Producer ranking	Minimum subscribers	Payout per subscriber
Gold	100	\$20.00
Platinum	250	\$40.00

- Maximum payment per group is \$75,000.
- There is no overall cap on new business payouts. For example, if you write two accounts that qualify for a payout, each account is capped at \$75,000 and the total possible payout is \$150,000.
- Agent of Record letters (AORs) do not count toward new-business payouts.
- ASC groups must include pharmacy benefits (PBM) or stop loss contracts to be eligible for new business payouts.
- Stop loss contracts are not eligible for bonus payouts and are not included when determining Gold or Platinum status.

For more information, including additional program rules and more information on book-of-business payouts, please download the below Regence Acclaim and Asuris Acknowledge flyers.

[Regence Acclaim Flyer](#)

[Asuris Acknowledge Flyer](#)

Regence/Asuris Changes with End of Federal COVID 19 Public Health Emergency on May 11, 2023

With the announced end of the federal COVID-19 Public Health Emergency (PHE) on May 11, 2023, Regence BlueShield and Asuris Northwest Health have finalized business decisions and a path forward. During the PHE, Regence/Asuris temporarily expanded benefit coverage to make access easier for members during the pandemic. After May 11, most of these benefits will return to being covered under normal health plan benefits, meaning any applicable cost shares, such as copays and coinsurance, will apply.

Below is an overview of the changes, which we encourage you to share with your groups enrolled in Regence/Asuris through an AP Insurance & Benefit Solutions product:

- COVID-19 vaccines, including boosters, will be covered as preventive care and for most health plans covered at no cost to the member if received from an in-network provider. Individual and group plans may differ depending on their preventive care benefit.
- COVID-19 testing claims will be covered at regular plan cost shares both in network and out of network.
- Out-of-network reimbursement for testing claims will bill at allowed amounts rather than a negotiated or cash price. Balance billing may apply depending on service.
- Over-the-counter COVID-19 tests won't be covered.
- Regence/Asuris will continue to cover the cost of FDA-approved treatments prescribed by a provider for COVID-19 in the same way as other regular health plan benefits. Cost shares may apply.
- Paxlovid will be covered as a Preferred drug. All other antivirals will be covered as Brand.
- Expanded telehealth flexibility will continue to be offered for many services that would otherwise require in-person service.
- Claim submission, appeals requests and extended or special eligibility windows (aka tolling) will return to regular timeframes per their benefit booklets.
- Vaccine counseling will return to regular plan benefits in and out of network (Washington only).
- Personal protective equipment won't be covered (Washington only).

For more information, please visit the [Regence](#) and [Asuris](#) websites.

Find a Doctor, Cost Estimator Tools at Your Fingertips

Your AP groups enrolled in medical through Regence BlueShield and Asuris Northwest Health can easily plan care with the Find a Doctor and Cost Estimator tools. Please click below to view and share resources to help your clients more conveniently access their benefits.

[Regence Flyer](#)

[Asuris Flyer](#)

Contact Your AP Sales Team

- **Paul Baker:** Paul.Baker@advprofessionals.com or 206.899.1895
- **Nathan Edmondson:** Nathan.Edmondson@advprofessionals.com or 206.602.3558
- **Amanda Weidman:** Amanda.Weidman@advprofessionals.com or 206.962.3583



If you need access to or have questions about [AP Connect](#), read our [AP Connect FAQ](#) or email APConnect@advprofessionals.com