

AP Producer News

EvergreenHealth Remains In Network for Your Regence BlueShield Clients

September 1, 2023

Dear Valued Producer,

Your groups enrolled in Regence BlueShield through an AP Insurance & Benefit Solutions product will continue to have access to EvergreenHealth, [Regence has announced](#). The below Employer News special edition has been emailed to all Regence BlueShield employer groups:

In July, we notified you that EvergreenHealth could leave our network on Sept. 1, 2023.

We're happy to share that EvergreenHealth has agreed to a new contract to remain in network. This means you and your employees may continue to receive care from EvergreenHealth with no disruption in care.

We understand how concerning news about potential provider network disruptions can be. We thank you for your patience as we worked with EvergreenHealth to continue providing access to high-quality cost-effective care for Washingtonians.

If you have any questions, please contact your dedicated sales representative.

[Read the Full Communication](#)

Reminder: Regence Acclaim and Asuris Acknowledge producer bonuses continue through March 31, 2024.

As you help clients explore their options in the coming months, keep in mind that the [Regence Acclaim](#) and [Asuris Acknowledge](#) programs are back for new group business you enroll into our Regence/Asuris products via [AP Connect](#) through March 31, 2024. This producer bonus program is available to any producer who reaches Gold or Platinum status between April 1, 2023, and March 31, 2024. Once a producer achieves Gold or Platinum status, all business written between April 1, 2023, and March 31, 2024, will be counted when calculating payouts. Payouts for new groups you help transition from another carrier to one of our Regence/Asuris medical plans will be recognized under the following criteria:

Producer ranking	Minimum subscribers	Payout per subscriber
Gold	100	\$20.00
Platinum	250	\$40.00

- Maximum payment per group is \$75,000.

- There is no overall cap on new business payouts. For example, if you write two accounts that qualify for a payout, each account is capped at \$75,000 and the total possible payout is \$150,000.
- Agent of Record letters (AORs) do not count toward new-business payouts.
- ASC groups must include pharmacy benefits (PBM) or stop loss contracts to be eligible for new business payouts.
- Stop loss contracts are not eligible for bonus payouts and are not included when determining Gold or Platinum status.

For more information, including additional program rules and more information on book-of-business payouts, please download the below Regence Acclaim and Asuris Acknowledge flyers.

Regence Acclaim Flyer

Asuris Acknowledge Flyer

Contact Your AP Sales Team

- **Paul Baker:** Paul.Baker@advprofessionals.com or 206.899.1895
- **Nathan Edmondson:** Nathan.Edmondson@advprofessionals.com or 206.602.3558



*If you need access to or have questions about **AP Connect**, read our [AP Connect FAQ](#) or email APConnect@advprofessionals.com*