

AP Producer News

Help Your Eligible Clients Connect with In-Home Care Through DispatchHealth

August 7, 2023

Regence and Asuris are reaching out to members to offer an alternative to urgent care or a trip to the ER.

Dear Valued Producer,

To help you continue to build relationships with your clients, AP Insurance & Benefit Solutions encourages you to share this valuable message from Regence BlueShield and Asuris Northwest Health regarding DispatchHealth.

For your Puget Sound-area groups enrolled in Regence and Asuris through an AP product, getting high-quality acute care just got easier with access to DispatchHealth's in-network urgent health care at home.

[Regence](#) and [Asuris](#) are reaching out to share this news to help member avoid a trip to the ER or urgent care and get medical attention from the comfort of their homes. It's an easy, reliable and convenient way to get in-network, in-home care at a similar cost to urgent care.

To learn more or to download resources to share with your clients, please click below to visit the applicable Employer Engagement Toolkit.

[Regence Toolkit](#)[Asuris Toolkit](#)

Reminder: Regence Acclaim and Asuris Acknowledge producer bonuses continue through March 31, 2024.

As you help clients explore their options in the coming months, keep in mind that the [Regence Acclaim](#) and [Asuris Acknowledge](#) programs are back for new group business you enroll into our Regence/Asuris products via [AP Connect](#) through March 31, 2024. This producer bonus program is available to any producer who reaches Gold or Platinum status between April 1, 2023, and March 31, 2024. Once a producer achieves Gold or Platinum status, all business written between April 1, 2023, and March 31, 2024, will be counted when calculating payouts. Payouts for new groups you help transition from another carrier to one of our Regence/Asuris medical plans will be recognized under the following criteria:

Producer ranking	Minimum subscribers	Payout per subscriber
Gold	100	\$20.00
Platinum	250	\$40.00

- Maximum payment per group is \$75,000.
- There is no overall cap on new business payouts. For example, if you write two accounts that qualify for a payout, each account is capped at \$75,000 and the total possible payout is \$150,000.
- Agent of Record letters (AORs) do not count toward new-business payouts.
- ASC groups must include pharmacy benefits (PBM) or stop loss contracts to be eligible for new business payouts.
- Stop loss contracts are not eligible for bonus payouts and are not included when determining Gold or Platinum status.

For more information, including additional program rules and more information on book-of-business payouts, please download the below Regence Acclaim and Asuris Acknowledge flyers.

Regence Acclaim Flyer

Asuris Acknowledge Flyer

Contact Your AP Sales Team

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connect

If you need access to or have questions about [AP Connect](#), read our [AP Connect FAQ](#) or email APConnect@advprofessionals.com