

## **AP Producer News**



## Premera Agreement Ensures No Disruption for Your BHT Clients Utilizing EvergreenHealth

March 31, 2023

## Business Health Trust is pleased to echo Premera announcement on new multi-year agreement.

Dear Valued Producer,

Your Business Health Trust groups enrolled in medical through Premera Blue Cross will continue to have access to EvergreenHealth with the <u>announcement</u> that the two entities have reached a new multi-year agreement. According to a producer email from Premera, "After a long negotiation, EvergreenHealth has come to terms with Premera and rescinded their termination."

This agreement ensures that there will be no disruption for your clients who receive care at EvergreenHealth, which has facilities throughout King and Snohomish counties. Also from the email:

"The new contract represents collaboration between the two organizations that provides stability and access to affordable care. It also focuses on improving the patient experience through value-based reimbursements. The new agreement makes certain that our members continue to receive access to affordable, quality care and there is no disruption for those who seek care at EvergreenHealth.

"The current economic environment in the healthcare industry is challenging for everyone. Like health systems, Washington businesses and Premera aren't immune from serious financial pressures. As we've always said, these negotiations are not about Premera; they are about our customers. Double-digit increases are not sustainable. We work closely with our provider partners to find ways to improve quality, while lowering costs, by reducing administrative burden and offering reasonable rate increases. We served as your advocate during these discussions. We're grateful for the patience of our customers as we worked hard with the team at EvergreenHealth to reach an agreement."

Business Health Trust will be reaching out to your groups with this news, and we also encourage you to share this important update with your clients who may be affected. For more information, including a FAQ, please click below to view the easily sharable article <u>Premera and EvergreenHealth reach an agreement</u>.

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## **Contact Your AP Sales Team**

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