

## AP Producer News

# EvergreenHealth, Family Care Network Remain In-Network Through Business Health Trust

January 4, 2024

**Offer your clients access to affordable, quality primary care and consistency through our diverse medical plan options.**

Dear Valued Producer,

Now is a great time to reach out to your clients and prospects to remind them about the robust medical plan options available through Business Health Trust. With [EvergreenHealth](#) and [Family Care Network](#) no longer contracted as in-network providers with UnitedHealthcare, Business Health Trust (BHT) is your solution with in-network options for your clients that will ensure consistency of care.

With diverse platforms available through BHT's Industry Health Trusts and Small-Group Community-Rated Program, you can easily work with your groups to develop a plan that retains their access to affordable, quality primary care.

BHT's dedicated team is prepared to make sure your clients have a smooth transition – and remember that even your groups that just had open enrollment can make a carrier change to provide employees with access to the coverage they need.

For more information or to get started, contact the BHT Sales Team.

### **Grow Your Client Base Along With BHT's Partnerships**

Selling Business Health Trust just keeps getting easier as we continue to expand access and add services! For 2024, we are proud to announce a new partnership with the [Wenatchee Valley Chamber of Commerce](#) that offers its members access to our comprehensive, affordable employee benefits.

This expansion can help you broaden your client base, while also supporting diversification of Business Health Trust's membership. In addition to the Wenatchee Valley Chamber of Commerce, BHT's association partners are:

- [Bellevue Chamber](#)
- [Bellingham Chamber of Commerce](#)
- [Bothell Kenmore Chamber of Commerce](#)
- [Economic Alliance Snohomish County](#)
- [Forks Chamber of Commerce](#)
- [The Greater Issaquah Chamber of Commerce](#)
- [Greater Kirkland Chamber of Commerce](#)
- [Greater Kitsap Chamber](#)
- [Greater Spokane Valley Chamber of Commerce](#)
- [Greater Yakima Chamber of Commerce](#)

- [OneRedmond](#)
- [Port Angeles Chamber of Commerce](#)
- [Sequim-Dungeness Valley Chamber of Commerce](#)
- [South Kitsap Chamber of Commerce](#)
- [Seattle Metropolitan Chamber of Commerce](#) (sponsoring industry group is within this organization)
- [Tacoma-Pierce County Chamber of Commerce](#)

This partner list can be found under [Partner Resources](#) on the BHT Producer Resource Site, where membership applications also are posted for your convenience.

### Networking Opportunities with the Seattle Chamber

Hoping to kick off 2024 by making some new connections with members and friends of the [Seattle Metropolitan Chamber of Commerce](#)? AP Insurance & Benefit Solutions is sponsoring some of the association's best networking events this year, and we hope that you will join us to get to know members while also polishing up your networking skills!

- **Toast of Seattle:** Join AP from 8 – 10 a.m. Tuesday, January 23, 2024, at the Kimpton Hotel Monaco Seattle, 1101 Fourth Ave., for this morning networking event. With three rounds of structured “speed-dating” networking, it is the perfect opportunity to make new connections and promote your business in a stress-free environment.
- **Morning Member Meetup:** As a partner producer for Business Health Trust, AP is able to provide you access to this members-only event that will give you the opportunity to network with new and established members. Join us from 9 – 10 a.m. Friday, February 9, 2024, at Sound Community Bank, 2400 Third Ave., Ste. 100.

AP has a limited number of complimentary registrations to the above events available to our Business Health Trust partner producers. If you are interested in attending as our guest, please email [communications@advprofessionals.com](mailto:communications@advprofessionals.com) to request your complimentary registration. Tickets will be distributed on a first-come, first-served basis.

### Contact the Business Health Trust Sales Team

- **Nathan Edmondson:** [Nathan.Edmondson@advprofessionals.com](mailto:Nathan.Edmondson@advprofessionals.com) or 206.602.3558
- **Robin Roberts:** [Robin.Roberts@advprofessionals.com](mailto:Robin.Roberts@advprofessionals.com) or 206.410.7107



*If you need access to or have questions about [AP Connect](#), read our [AP Connect FAQ](#) or email [APConnect@advprofessionals.com](mailto:APConnect@advprofessionals.com).*