



## **AP Producer News**

## Producer Bonus on New Business Health Trust Groups is Back Through Q4

September 14, 2022

## Rewards continue when you enroll new groups in the Kaiser Permanente IHTs and BHT Dental.

You asked and we delivered! Business Health Trust is excited to announce it will continue key bonus programs through the fourth quarter of 2022.

For new business that you enroll into Business Health Trust through January 1, 2023 effective dates, you will be eligible for the following bonus programs\*:

- Kaiser Permanente New Industry Health Trust Business
  - For each new group you enroll into one of the Business Health Trust Industry Health Trusts with medical from Kaiser Permanente, earn:
    - o **\$15 per member:** 1-15 total members, capped \$225 per group
    - o \$25 per member: 15+ total members, capped \$500 per group
- \$100 BHT Dental Bonus: When you enroll any new group into a Business Health Trust dental plan with at least 5 enrolled employees, earn \$100

For more information, download the <u>Producers Get More with BHT</u> flyer.

\*Bonus program by general agent.

## **Contact Your AP Sales Team**

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