

AP Producer News

Producer Bonuses for New ALLtech Groups!

August 28, 2023

Regence Ignite and Asuris Advance effective 10/1/23-1/31/24

Dear Valued Producer,

With summer winding down and the fourth quarter on the horizon, ALLtech is giving you a head start on bringing new business to the Health Trust with a great new producer bonus effective October 1, 2023, through January 31, 2024. For new, fully insured groups you help transition from another carrier to the ALLtech Health Trust, you will be eligible for:

- \$20 per subscriber for fully insured groups with 10 or more subscribers
- New association members are eligible for payouts
- Payouts provided for new, fully insured group business with effective dates between October 1, 2023, and January 31, 2024

The subscriber count is based on the number of enrolled employees submitted with the group's case submission at the time of the initial setup.

For more information, including the detailed program rules, please download the [Regence Ignite](#) and [Asuris Advance](#) flyers, which also can be downloaded via the [ALLtech Producer Benefit Portal](#).

Delta Dental Offering Special Pricing on ALLtech Dental Plans

Right now, with rising interest rates and high inflation, employees across Washington state are seeing higher prices for everything — housing, cars, food and dental care. Consequently, employers are discovering that medical plans alone are not enough. Employees need dental benefits to give them a more robust range of affordable wellness coverage.

To help improve access, [Delta Dental of Washington](#) has been working with ALLtech to offer special pricing on its most popular dental plans. ALLtech members not enrolled in the dental plan will be notified in the coming weeks that they are entitled to add full-service coverage, no matter what size their company is. Benefits include:

- 100% coverage for 100% of routine preventive and diagnostic care
- Efficient claims processing
- Online eligibility processing and bill payment
- Online wellness tools
- Access to Washington's largest provider network

Third-party administrator Associated Industries Management Services will be reaching out with these details, and encouraging your clients to contact you if they're interested in enrolling. Need more details about these new offerings? Call AIMS at (509) 326-6859.

Continuity of Coverage Update

To support Continuity of Care (CoC) requirements federally mandated by the Consolidated Appropriations Act, 2021 (CAA), Regence Blue Shield and Asuris Northwest Health will be sending out letters to ALLtech members who have had their coverage cancelled but may continue to be eligible for benefits if they are receiving ongoing treatments. The letter template has been posted to the [ALLtech Producer Reference Tools](#) section of the ALLtech Producer Benefit Portal and may be [downloaded here](#) for more information. To learn more about the Consolidated Appropriations Act, please visit these dedicated websites including FAQs from [Regence](#) and [Asuris](#).

Contact Your AP Sales Team

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