

## AP Producer News

# ALLtech Expands Tech Starter Suite for 2024

October 17, 2023

### **New Tech Starter 4000 joins the 7000 and 8700 plans in this low-cost suite designed specifically with startups in mind.**

Dear Valued Producer,

ALLtech Health Trust is proud to offer even more choices to your new and renewing clients with the expansion of the low-cost Tech Starter medical suite. For 2024, ALLtech is proud to introduce the Tech Starter 4000 plan, joining the Tech Starter 7000 and 8700 plans to round out these options that are designed specifically with startups in mind.

Looking for more good news for your clients? For the 2024 plan year, ALLtech also is excited to offer rate decreases for Dental and Vision coverage, and no changes to nonmedical plans.

Don't forget that your ALLtech clients now have access to the [Online Benefits Management Portal](#) available through third-party administrator Associated Industries Management Services (AIMS).

To learn more about what's new with ALLtech for 2024, please download the [2024 ALLtech Producer Renewal Bulletin](#).

### **New ALLtech Groups = Producer Bonuses!**

The [Regence Ignite](#) and [Asuris Advance](#) producer bonuses are back for new ALLtech business effective October 1, 2023, through January 31, 2024. For new, fully insured groups you help transition from another carrier to the ALLtech Health Trust, you will be eligible for:

- \$20 per subscriber for fully insured groups with 10 or more subscribers
- New association members are eligible for payouts
- Payouts provided for new, fully insured group business with effective dates between October 1, 2023, and January 31, 2024

The subscriber count is based on the number of enrolled employees submitted with the group's case submission at the time of the initial setup.

For more information, including the detailed program rules, please download the [Regence Ignite](#) and [Asuris Advance](#) flyers, which also can be downloaded via the [ALLtech Producer Benefit Portal](#).

### **Catch Up with the Tech Industry at the GeekWire Summit Oct. 19**

This year's [GeekWire Summit](#) offers much more than a great opportunity to network with your clients and prospects in the tech community. Taking place October 19 at the former Cinerama Theater, the half-day event will explore how artificial intelligence is rapidly transforming all aspects of society, closing out with a surprise geeky movie screening plus the theater's world-famous chocolate popcorn! Visit the [GeekWire Summit](#) webpage to learn more or register.