

## AP Producer News

# Producer Bonuses for New AI Groups are Just in Time for the 4th Quarter

October 21, 2022

**Regence Ignite and Asuris Advance are back through January 31, 2023 effective dates.**

Dear Valued Producer,

As you work with your clients throughout the fourth quarter, we want to remind you that producer bonuses are available for new groups you enroll into the Industry Health Trusts offered by Associated Industries (AI)!

The [Regence Ignite](#) and [Asuris Advance](#) programs are back for groups you help transition from another carrier to medical through one of the AI Industry Health Trusts, offering:

- **\$20 per subscriber** for fully insured groups with 10 or more subscribers
- **New association members** are eligible for payouts
- Payouts provided for new, fully insured group business with **effective dates between October 1, 2022, and January 31, 2023**

The subscriber count is based on the number of enrolled employees submitted with the group's case submission at the time of the initial setup.

For more information, including the detailed program rules, please click the below flyer links, which also can be downloaded from the [AI Producer Resources Portal](#):

**REGENCE IGNITE**

**ASURIS ADVANCE**

### Expanded Dental, Vision and Life/AD&D Offerings and Other AI Industry Health Trust Updates for 2023

For the 2023 plan year, the AI Industry Health Trusts renewing January 1 are excited to announce the following updates to the ancillary programs:

- **Dental:** Offer more choices with a new plan option featuring a \$750 annual maximum.
- **Vision:** New Exam Plus Plan offers an exam plus discounts on hardware; new Voluntary Vision Plan also available.
- **Life/AD&D:** Compulsory Life/AD&D benefit volume is being increased from \$15,000 to \$20,000 at no additional charge to net premium.

Learn more about what's new for 2023 by clicking below to download the 1/1/2023 Producer Renewal Bulletin for the AI Industry Health Trusts, which also can be found in the [AI Producer Resources Portal](#).

**DOWNLOAD BULLETIN**

## There's Still Time to Enter to Win a Renewal Stress Break from Associated Industries!

To thank you for your hard work in the fourth quarter and beyond, Associated Industries (AI) is showing its appreciation by inviting you to [enter a drawing](#) for a free night's stay at Northern Quest Resort & Casino in Spokane.

"We hope you don't need a stress break after this year's renewal season, but if you do, we've got you covered!" says the invitation you should have received from Associated Industries.

The drawing is open to AI producers or support staff, so be sure to enter if you haven't already by clicking below!

**ENTER TO WIN**

### Contact Your AP Sales Team

- **Paul Baker:** [Paul.Baker@advprofessionals.com](mailto:Paul.Baker@advprofessionals.com) or 206.899.1895
- **Nathan Edmondson:** [Nathan.Edmondson@advprofessionals.com](mailto:Nathan.Edmondson@advprofessionals.com) or 206.602.3558
- **Amanda Weidman:** [Amanda.Weidman@advprofessionals.com](mailto:Amanda.Weidman@advprofessionals.com) or 206.962.3583



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