







Thank You for a Successful 2022!

January 30, 2023

Dear Valued Producer,

Moda Health, Associated Industries and AP Insurance & Benefit Solutions would like to thank you for a successful 2022! With your work and dedication since the launch of the program in December 2021, the Alaska Industry Health Trusts offered by Associated Industries:

- Created thousands of new opportunities for Alaska producers to benchmark and sell new health care benefits
- Generated 100+ new group coverage placements for producers
- Generated 99% year-over-year retention

Most importantly, your efforts have provided more than 3,300 Alaskans with comprehensive, affordable health insurance coverage!

We deeply appreciate your business and we look forward to continued success in 2023!

- Albert Fogle, Moda Health, <u>albert.fogle@modahealth.com</u> or 907.278.2628
- Nathan Edmondson, Advanced Professionals Insurance & Benefit Solutions, Nathan.Edmondson@advprofessionals.com or 206.602.3558
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