

## AP Producer News

# Associated Industries Membership Now Includes Access to Zywave HR Portal

October 16, 2023

**Valued at \$3,000 annually, this complimentary program gives your clients the tools to transform their HR operations.**

Dear Valued Producer,

Associated Industries (AI) is providing even more through its membership for the 2024 plan year. Members at all levels now have access to the Zywave HR Client Portal – valued at \$3,000 annually – at no additional cost. As you work with your AI clients on their 2024 renewals, make sure they're aware of this new opportunity that can help them transform their HR operations with access to compliance apps, multi-state poster builders and more.

Your groups enrolled in the Industry Health Trusts offered by Associated Industries are also getting more from their Vision benefit in 2024, with LightCare being added to all vision plans (with the exception of the Exam Plus Plan), providing a benefit to those who purchase glasses without prescription lenses.

The Industry Health Trusts offered by Associated Industries that are renewing January 1, 2024, are:

- Washington Commercial Construction Health Trust
- Washington Business Services Health Trust

Please note that as of 2024, the Washington Health Industry Health Trust has been discontinued; consider requesting a quote for the Business Services Trust for your groups in the health industry.

Learn more about what's new for 2024 by clicking below to download the [1/1/2024 Producer Renewal Bulletin for the AI Industry Health Trusts](#), which also can be found in the AI Producer Resources Portal.

### Enter to Win a Renewal Stress Break from Associated Industries

Associated Industries (AI) appreciates you and all your hard work to help its Industry Health Trusts succeed. To thank you for your hard work in the fourth quarter and beyond, AI is inviting you to enter a drawing for \$500 gift card toward a stay at [The Lodge at St. Edward Park](#).

"We hope you don't need a stress break after this year's renewal season, but if you do, we've got you covered!" says the invitation you should have received from Associated Industries. The drawing is open to AI producers or support staff, so be sure to enter if you haven't already by clicking below!

**ENTER TO WIN**

## More Appreciation for Your Hard Work: Regence Ignite and Asuris Advance Producer Bonuses effective 10/1/23-1/31/24

Here's even more thanks for your hard work on the Industry Health Trusts offered by Associated Industries: producer bonuses through [Regence Ignite](#) and [Asuris Advance](#)!

For new, fully insured groups you help transition from another carrier to medical through one of the Industry Health Trusts offered by Associated Industries (AI), you will be eligible for:

- \$20 per subscriber for fully insured groups with 10 or more subscribers
- New association members are eligible for payouts
- Payouts provided for new, fully insured group business with effective dates between October 1, 2023, and January 31, 2024

The subscriber count is based on the number of enrolled employees submitted with the group's case submission at the time of the initial setup.

For more information, including the detailed program rules, please download the [Regence Ignite](#) and [Asuris Advance](#) flyers, which also can be downloaded via the [AI Producer Benefit Portal](#).

### Contact Your AP Sales Team

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